



Tools and Techniques for Identifying and Pursuing DoD Research Funding Opportunities

**Friday, January 18, 2019 | 9:00-10:30 am
JPL Assembly Room, JPL 4.04.22**

To receive funding from the Department of Defense (DoD) requires not only a good idea and sound qualifications, but also a methodology for identifying opportunities, shaping pursuits, and capturing funds. In this workshop, Adam Fraser, VP of Research at Star Lab Corp., will discuss the strategies, approaches, and tools that can help you obtain research funding from the DoD and other government organizations. Topics will include a review of [FedBizOpps.gov](https://www.fedbizopps.gov), approaches for engaging DoD and other government program managers, techniques for developing white papers, and strategies for partnering with industry.

Registration:

<http://research.utsa.edu/events>

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