



**CORPS**  
NSF Innovation Corps

**SOUTHWEST  
I-CORPS**

# AUTUMN 2019 REGIONAL PROGRAM 11.01 - 11.21

Southwest I-Corps and UTSA's Office of Commercialization & Innovation is offering a regional NSF I-Corps program to facilitate the commercial evaluation of academic research and innovation, and develop eligible teams for the national NSF I-Corps program and a \$50,000 I-Corps team grant. During the program, teams will be introduced to the fundamental I-Corps principles, helping teams explore the potential value of their research or innovation, and quickly and effectively validate their commercialization strategy. **SPACE IS LIMITED - Apply Today!**

## ABOUT I-CORPS

NSF Innovation Corps (I-Corps) enables teams of scientists, researchers and engineers to explore the commercial potential of their research or innovation. By learning how to assess commercialization opportunities, teams gain a better understanding of their market, customers, competitors and industry.

## BENEFITS OF PARTICIPATION

- » Develop entrepreneurial skills
- » Improve odds for commercial success
- » Validate your business model
- » Establish product-market fit
- » Achieve eligibility to apply for \$50,000 I-Corps team grant

## WHAT YOU'LL LEARN

Teams will be introduced to the I-Corps approach, and learn about business model development and the customer development process. Teams will also spend time outside the building, talking to customers, partners and competitors, and testing hypotheses. At the conclusion of the program, teams will present their findings from the customer development process and receive real-time feedback from the I-Corps teaching team.

## WHEN & WHERE

- 11.01 · 9 AM - 4 PM · Opening Workshop @ UTSA (GSR 2.106)
- 11.12 · 9 AM - 11 AM · Midterm Review (Virtual)
- 11.21 · 9 AM - 12 PM · Closing Workshop @ UTSA (TBD)

All team members must be present and engaged for the duration of the program.

## TEAM COMPOSITION

Students, faculty and staff interested in translating their innovation and research into commercial ventures are encouraged to apply.

Interested teams must meet the following criteria:

- » At least two founding members per team
- » Technical proficiency of research or innovation
- » Right to practice intellectual property

## LEARN MORE & APPLY

**SPACE IS LIMITED** and teams will be selected based on the team composition criteria and level of seriousness portrayed in application.

Apply here: <https://tinyurl.com/y3az9tlr>

For more information, contact Max Green at [max@ratioflux.com](mailto:max@ratioflux.com) or Andrei Zorilescu at [andrei.zorilescu@utsa.edu](mailto:andrei.zorilescu@utsa.edu).